



iLead Tax Academy

Study Taxation - Career Opportunities as an Enrolled Agent (EA)

In an Exclusive Interview with **Mr. Nanda Kumar KV, Founder & CEO of iLead Tax Group**, we found the following information about the lucrative career opportunities in India and USA for the 135 Years Old US Tax Credential offered by the US Govt - "Enrolled Agent"

Who is an Enrolled Agent?

Enrolled Agent (EA) is the Highest Tax Credential awarded by the U.S. Department of Treasury - Internal Revenue Service (IRS). An EA is the only Federally Licensed Tax Practitioner authorized by the IRS to practice in ALL 50 States in the United States unlike Attorneys / CPAs (Certified Public Accountants) who get License on State by State basis through US Bar of Tax Court / NASBA (National Association of State Board of Accountancy). EAs are granted unlimited practice rights to represent taxpayers before IRS and are authorized to advise, represent, and prepare tax returns for individuals, partnerships, corporations, estates, trusts, and any entities with tax-reporting requirements before the IRS. EA License was first established on July 7, 1884 and according to the National Association of Enrolled Agents (NAEA), there are approximately 53,000 practicing EAs in the United States.

How can one become an EA?

There are two ways to become an enrolled agent: 1) WORK for the IRS for 5 years in a position requiring the interpretation of the tax code; or 2) PASS all 3 parts of the Special Enrollment Exam (SEE) by IRS followed by a background check. For our people, the second route is usually applicable.

What exams should one pass to become an EA?

To become an EA one has to pass all the 3 parts of SEE which deals exclusively with US Taxation and is divided into 3 parts. Part 1 - Individual Taxes, Part 2 - Business Taxes and Part 3 - Tax Representations. The SEE exams can be attempted from any prometric centre across the world from 1st of May through the end of February. Candidates have the freedom of scheduling the three exams in any order and it is not required to appear for all the three parts in a single sitting. The exam window is closed during March and April months as it is the busy tax filing season in USA.

Who can enroll for the EA course?

EA can be taken up by ANYONE who is looking for work opportunities in Big 4 / Other US Tax, Accounting & Law Firms or setting up his own US Tax Practice. You could be a Working Finance/Accounting/Tax professional, Practicing CA / LLB, Recently qualified Graduate / Post Graduate, Students pursuing CA / CPA / MBA / Commerce Graduation / PG Course / 10+2 or above looking to earn an International Qualification before you complete your regular Education. The course is also taken by House Wives and Senior Citizens and post qualification they work from home as outsourced / contractual Tax Accounting Professionals for US CPA Firms right from India. I've seen Students from B.Tech, Microbiology, BioTechnology background PASS EA Exam and now serve as Managers / Tax Seniors in some of the leading US MNCs in India. In short, there is NO EDUCATIONAL OR EXPERIENCE PREREQUISITE to becoming an EA.

How does iLead Tax Academy help EA aspirants?

iLead Tax Academy is the India's FIRST US Tax Academy to offer CLASSROOM and LIVE STREAMING Classes with Real Time Tax Preparation Experience. We now have Students from India, USA, Canada, Dubai, Singapore, Malaysia, Nepal and Bangladesh enrolled for EA. The Students are Working Professionals from Big 4 / US MNCs or Freshers looking for Higher Education, usually International Qualification, that can be completed in a shorter duration with 80-100 hours of Training in 3-4 months. The uniqueness about iLead Tax Academy is that we offer students Interactive Training with Practical Case Studies and Real Time Tax Preparation Experience. We do not believe in offering Recorded Sessions, unless they are absent for some genuine reasons, because Students lose motivation / drive to complete the course on time and lose focus / discipline to follow the study schedule every day. In short, 1 decision to PASS EA, 2 hours STUDY a day, for next 3 months, will make one a successful Enrolled Agent eligible to practice before the IRS / represent their clients. This is our 123 - EA Success Formula at iLead Tax Academy.

What is iLead EA Internship Program?

We also offer Internship Programs wherein Students can STUDY with iLead Tax Academy and WORK for iLead Tax LLC on Real Time Tax Scenarios. They not only PASS the EA Exam, but also gain Real Time Tax Preparation Experience with Business Communication Training that makes them ready for the corporate world by the end of their Internship Program. Post EA Qualification under iLead EA Internship Program, they can either choose to work with iLead Tax Group or go explore the Corporate World by working for Big 4 / Other US MNCs into Tax and Accounting. Even Students from renown Business Schools, now enroll for the Internship Programs as part of their MBA / Business Programs to get acquainted with US Tax Laws.

How is EA helping US Dependent Visa Holders?

Thousands of Indian Women married to H1 Visa Holders are currently unemployed in USA because they are on H4 Visa with no work permit. With EA License, they can apply for EAD and serve at local CPA / Tax Accounting Firms / Start their own business, to make additional income for their household. There are currently more than 11,000+ Jobs in US for Enrolled Agents as per LinkedIn and completing EA in 3 months with 100 Hours of Training will be a great opportunity for our Indian Woman in USA. With relevant experience, the Employer can also petition for their US Work Visa with the USCIS and EAs today earn on an average Salary of at least USD 45,000 in the US. With global recession predicted in 2020, it is always advisable for our people in USA, whether Dependents / Non-Immigrants / GC Holders to have an additional source of income by becoming an EA. Even Students on F1 Visa are now enrolling for these 100 Hours Training Program for additional certification and income opportunities.

What is your Vision for iLead?

My vision is to Empower India with Education, Employment & Entrepreneurship. Making people successful Enrolled Agents can solve the problems of 'Unemployment & Under Employment' in India to a larger extent and improve their living standards.

What Educationists say about EA:

Prof Dr V G Chari,
Asst. Vice President
of Siva Sivani Institute
of Management says



"EA course offered by iLead Tax Academy looks to be the future for students/ working professionals in India to integrate and make it a part of the regular curriculum. The good thing is job opportunities are available in India itself and making international tax career is eased through this Qualification. There are only around 50,000 odd Enrolled Agents serving US population over 327 million people so the demand is huge in terms of job opportunities and the best part is this can be done by anybody in 3 to 4 months with 80-100 hours of training."

Prof Dr Lakshman Kumar,
Dean and Director of
GITAM HBS says



"I feel the EA course offered by iLead Tax Academy must be integrated with Graduation/ Undergraduation courses so that the student is Corporate Ready by the time they complete their Graduation. This will increase their earning opportunities and selection through Campus placement from BIG 4 companies who come to offer jobs at any campus placements."

N. Ramakrishna Rao,
Head-Placements &
Grooming Div. from Badruka says




"This is a very innovative and futuristic program especially for students in India who are looking to get placed with good salary packages and career prospects. I feel like CA/MBA/ BBA programs, EA is going to be the future program for students in India and can be completed in 3 to 4 months."

iLead EA Internship Program



Earn While You Learn

- A **Work Study Initiative Program** by iLead Tax Academy & iLead Tax LLC
- For people / pupil who want to get **Real Time Experience** with Education
- Learn how to do an **Individual / Business Tax Return / New Business Setup**
- Earn more than **50%** of Your Course Investment in Stipend + Incentives
- Get trained on ALL 3 Parts of **Enrolled Agent Examination**
- Earn Salary as per **Big 4 Standards** post qualification
- Work with **iLead** Or Explore the Corporate World post EA

 E-Mail Your CV to: HR@iLeadTax.com

 **ENROLLED AGENT
NOW MADE IN INDIA**

What made you become Tax Teacher from Tax Practitioner?

Not exactly! Teaching was always my Passion. I have been doing US Taxes for over 15 years now, I have trained over 3,000+ people on US Taxation for a glorious career and improved standard of living. We have 327 Million Population in USA with over 4.4 Million Indians, but currently there are only 656,000 CPAs and 53,000 EAs. This means that there are not even 1% US Tax & Accounting Professionals to serve the Total US Population. So, why not fill the gap?

When I started my US Tax LLC, I wanted to hire EAs to serve my iLead Tax LLC Clients but the average salary of an EA today is anywhere from INR 13 Lacs and above, so I thought why not *make EAs in India to serve Indians in USA*. At the same time, I saw that an average MBA student was and is still struggling to make even INR 3 Lacs per annum today. I'm not referring to one from premier business schools, my focus is on those middle class students who couldn't even afford 1-2 lacs for higher education. I want those people to become Enrolled Agents - US Tax Experts and earn the BEST salary package like any other graduate from a decent business school / other professional accounting bodies like ICAI and improve their economic standards with EA as their Highest US Tax Credential directly from the US Government - Internal Revenue Service. For me, EA is **Employment Assured + Earnings Always**.

Enrolled Agent (EA) is the Highest Tax Credential in the

- EA is the Highest Tax Credential in USA awarded by the **US Dept of Treasury (IRS)**
- EA can be completed sooner than CPA or CMA or CFA in just **3-4 months**
- EA is a Federal License to practice in **ALL 50 US States** while CPA is a State License
- EA is the Soonest & Simplest US Tax / Financial Education - **69%** Pass Percentage
- EA has No Written Exam - All Multiple Choice Questions (**MCQs**) - Only 3 Papers
- EA is **Less Expensive** than CPA / CMA / CFA / Other International Finance Education
- EA is another Career option for Students who couldn't complete **CA / CWA / CS**
- EA is Fastest US Tax Accounting Education to get into **Big 4 / US Tax & Accounting Firms**
- EA can increase your **Earning Opportunities** and help you climb organizational ladder
- EA is an Opportunity to serve **327 Million Population** in USA
- EA can help **US Dependent Visa Holders** to make additional income on EAD
- EA with relevant experience can let your Employer petition for your **US H1B Visa**



iLead
Tax Accounting Xperts

 **LIVE
Classroom Streaming
All Over The World**

iLead Tax Academy
Hyderabad | Mumbai

iLead Tax LLC
New York | California | Delaware

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US Tax Expert with 15+ Yrs Experience
Trained Over **3,000+** People on US Taxation
Processed Over **250,000+** US Tax Returns of
Indians in USA on H1/L1/F1/Green Card

 **Contact Us for FREE Seminar**
Eligibility: 10+2 / UG / PG / CA / House Wives / Senior Citizens / Working Professionals

 **1800-572-9626**

Register Now!

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