



STUDY TAXATION

CONSUMER CONNECT INITIATIVE



THE WORLD OF ENROLLED AGENTS

Taxation is a fast-growing, promising and rewarding career field with opportunities aplenty. A dynamic domain with rich career prospects, Enrolled Agents or tax experts are in huge demand now

There are about 63,000 jobs in the Big 4 companies in India for professionals with EA certification. A fresher can earn up to Rs 35,000 per month and if you are a part of the Big 4 firms, you can earn from Rs 4.8 lakh to 7.9 lakh per annum. You can pursue the course and write the exams anywhere in India; 69 is the pass percentage. While it takes four years to complete the EA course, EA is a short-term course and a student can start earning at a young age," informs Nanda Kumar K V, Founder & CEO, iLead Tax LLC and iLead Tax Academy.

"Many students are opting for EA certification as they find it as a stepping stone to a global career," says Aanchal Mehta, a working professional, while Sheetal Jain, who works at an accounting firm adds, "The role of a tax advisor today is about helping the leaders of large, complex businesses understand how tax may influence important decisions." There are opportunities for Enrolled Agents in small and large public accounting firms, law firms, corporate accounting departments, state departments of revenue, investment firms, and banks among others. EAs can opt for private practice too.

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Enrolled Agents are tax practitioners with technical expertise in taxation and are fully authorised to represent taxpayers before all administrative levels of the Internal Revenue Service (IRS) including audits, collections, and appeals. An EA can also advise a taxpayer, prepare tax returns for many clients, including corporations, estates, partnerships, trusts, and even individuals with tax-reporting requirements.

According to the National Association of Enrolled Agents (NAEA), there are approximately 53,000 practising EAs in The United States. The numbers demonstrate the expertise required to be in this field and also the stringent rules to maintain the license. While the entry to this field is difficult, the demand for qualified professionals is high.

The biggest advantage for an EA is that educational background is no deterrent for entering into this field. There are two ways to become an Enrolled Agent. You can work for the IRS for five years in a position requiring the interpretation of the tax code or if you pass all three parts of the Special Enrollment Exam (SEE) and clear a background check.

"Any plus two students, graduate, B.Tech, MBA or working professional, not necessarily from the Finance domain, can join the EA Course," says an industry insider. Experienced professionals working in the Finance or Accounting domain and Tax Professionals can also become an EA.

An Enrolled Agent is the highest credential awarded by the IRS and a great way to boost your professional reputation. Enrolled Agents have unlimited practice rights, similar to attorneys and CPAs, and are unrestricted in terms of representing taxpayers, types of tax matters, and which IRS offices they can represent their clients.

A flair for numbers, sound understanding of US taxation, excellent business communication skills, and good language skills are required to become an EA.

"An EA is the highest tax qualification in the US.

You Can Become an Enrolled Agent - US Tax Expert



Nanda Kumar K V, EA CPB
US Tax Expert with 15 Yrs+ Experience



Freshers

Earn INR 4 - 7 Lakhs+ per annum

- Graduates / Post Graduates
- Final Year Students / First Time Job Seekers
- Students Aspiring to be CA / CPA
- Now is the **HIRE TIME** for US Tax Industry



Working Professionals

Earn your 7 Digit Dream Salary

- People Working in Tax / Accounting / Finance Areas
- People Working in US Taxation / Recruitment Industry
- People Working in US Accounting / Payroll / Property Taxation
- Being an EA is now **MANDATORY** in Big 4 to be a Manager
- Now is the **HIRE TIME** in Big 4 / US Tax Companies



Interns

Earn While You Learn - Stipend + Bonus

- Work Study Program initiated by iLead Tax Academy and iLead Tax LLC.
- Study Enrolled Agent Course + Practice Real Time Tax Preparation + Learn Business Communication
- Start Earning up to **INR 12,000** per month in Stipend as Tax Intern
- Start Earning at least **INR 25,000** per month in Salary as Asst Manager Post EA Qualification



Who is an Enrolled Agent (EA)

EA is the Highest Tax Qualification offered by the US Dept of Treasury Internal Revenue Service

Just Like Chartered Accountants (CA) in India who have the Highest Tax and Accounting Qualification from ICAI to practice Taxation and Accounting / Auditing, we have Enrolled Agents (EA) and Certified Public Accountants (CPA) in USA who can Practice from India

You have 3 Papers to PASS:

- Individual Taxes
- Business Taxes
- Representation, Practice & Procedures

Exam Details:

- All are Multiple Choice Questions
- 100 Questions for Each Paper
- 3.5 Hours Exam
- Exam can be taken from the Prometric Centre in Hyderabad / any part of India



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STUDY US TAXATION

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A CAREER IN US TAXATION

There are ample opportunities for freshers and working professionals looking for a global career in US taxation Read on to know more

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Taxation is important for everyone, be it a single individual or a huge business entity. For financial planning, managing the investment portfolio, saving for the future, or for making strategic business decisions, knowledge about taxes is vital. With ever-changing tax policies and rules keeping oneself abreast about taxes is a daunting task for many. There are several jurisdic-



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tions that also charge taxes, and the U.S. tax system is quite complicated. Here comes the role of professional tax experts such as Enrolled Agents (EAs).

Enrolled Agents are tax practitioners with technical expertise in taxation and are fully authorised to represent taxpayers before all administrative levels of the Internal Revenue Service (IRS) including audits, collections, and appeals.

Today, there are 4.4 million Indians in the USA. On average, people pay \$100-200 to file a US Individual Tax Return and \$300-1000 to file a US Business Tax Return. As the tax rules are changing constantly, there is an increasing need for Enrolled Agents in different sectors. People who want to learn something new or recently qualified gradu-

ates and postgraduates can pursue the course. Undergraduates who want to be an EA before they graduate can also pursue it.

For a student taking up EA course, the biggest advantage is that he can pursue and take his examination from anywhere in India, there is no need to travel to the US. Unlike CA/CPA/CMA courses, there are only 3 papers such as Individual taxes, Business taxes, and Tax representation. Besides, an EA can also practice from India, with a starting salary of INR 30-40K per month as a fresher, and once experienced, the earnings

can go up to INR 1-2 Lakhs+ per month.

Detailing the importance of internships in US Taxation, Nanda Kumar K V, Founder & CEO, iLead Tax LLC and iLead Tax Academy, says "Internship opportunities help set the foundation for student's career and to build a great career option. Through an internship students can build their resume and at the same time earn stipend and also qualify as enrolled agents."

"There are plenty of employment opportunities for EAs. Apart from practicing as an Enrolled Agent for full time or part-time, a pro-

fessional can also take up training as a career option. Enrolled Agents can start their own businesses and they have unlimited earning potential," informs Sudhakar Rao, an industry expert.

Apart from self-employment prospects, this career option is also apt for senior citizens and working professionals looking for some earning opportunities post-retirement. A competent and knowledgeable tax professional is always valued and by becoming an EA, you have an edge over your peers. So, expand your knowledge on taxes and soar new heights in career.

It's the **EASIEST + FASTEST** Way Ever for a **FRESHER** to Earn **INR 4+ Lacs p.a** in **6 Months**

Attention: Parents / Colleges / Freshers

- Do you want your Child / Student to make INR 4+ Lacs in their 1st Job?
- Do you want your Child / Student to be that EXCEPTIONAL EXAMPLE?
- Do you want to offer them International Professional Qualification from India?
- Do you want to integrate EA Course with Graduation / Post Graduation?
- Do you want to make them Corporate Ready by the time they finish their studies?
- Help them become "Enrolled Agent (EA) - US Tax Expert" with Real Time Experience
- Enroll them for iLead EA Internship Program - Earn While You Learn

Why Enroll for iLead EA Internship Program?

- It is a Work Study Initiative by iLead Tax Academy & iLead Tax LLC
- Students enrolling into this Program will be made to become Enrolled Agents (EA)
- "Enrolled Agent (EA)" is the Highest Tax Credential offered by US Govt - IRS
- This Program makes them ready for Corporate World in 6 Months
- They get trained on US Taxation + Real Time Tax Preparation + Business Communication
- They Study EA Course in iLead Tax Academy & Work on US Tax Files in iLead Tax LLC
- They earn Stipend upto INR 12,000 per month during Internship
- They earn Salary upto INR 35,000 per month post EA Qualification as a Fresher, OR
- They can also explore the Opportunities in Corporate World post EA Qualification
- There are currently 63,000+ Jobs in Big 4 & Other US MNCs for Finance Professionals
- They can also explore the Job Opportunities in USA as they scale up
- They will now be "Enrolled Agents - US Tax Experts" made in India

iLead Tax Academy
Hyderabad | Mumbai

iLead Tax LLC
New York | California | Delaware



LIVE
Classroom Streaming
All Over The World

"Koshish Karne Walo Ki
Kabhi Haar Nahi Hoti"
- Harivansh Rai Bachchan

First Time In India

AB INDIAN BANEGA
ENROLLED AGENT



Nanda Kumar K V
Founder & CEO, iLead Tax Group
LinkedIn.com/in/nandakumarkv/
US Tax Expert with 15+ Yrs Experience
Trained Over 3,000+ People on US Taxation
Processed Over 250,000+ US Tax Returns of
Indians in USA on H1/L1/F1/Green Card

Contact Us for Enrollments

- US Tax EA Internship begins from Monday, Nov 11
- Internship is for 6 Months - Nov 2019 to Apr 2020
- Only 300 Tax Interns Positions Available
- Freshers / Job Seekers can also apply
- Work Location will be Secunderabad / Hitech City
- Enroll for "iLead EA Internship Program" Today!
- Invest into becoming "Enrolled Agent - US Tax Expert"

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